

Carrier Pricing Program

March 2009

Current Market Situation

An excellent purchasing opportunity for shippers

Rapidly decreasing volumes are resulting in increased competition and lower rates by many carriers in all modes.

Carrier tariff structures have been replaced by market driven supply-demand rates and pricing.

Fuel surcharges have decreased however many carriers are reluctant to pass these reduced rates on to customers as they are a source of profits.

The impact of the current market conditions creates an opportunity for shippers to review their freight providers as a source for immediate cost savings.

Ways Nulogx Can Help

- *Becoming a single source of carrier pricing intelligence for all modes*
- *Identifying low market rates on a daily basis for:*
 - **Trans-border LTL lanes**
 - **Domestic and trans-border spot freight**
- *Managing and auditing carrier operating compliance, quoted rates and service/ performance levels*
- *Providing group discounted tariffs by combining shipments and/or optimizing available capacity by matching with empty head / back-hauls*
- *Excellent carrier relationships and operating profiles*
- *Full shipment tracking and customer service support*
- *Service fees are provided as (subject to client preference):*
 - *Percentage of spend / Guaranteed savings*
 - *Service fee per transaction or,*
 - *Traditional transaction mark-up*
- *Managing client's freight for over 40 years; ISO 9001-2000 Registered*